



ROYAL

Portmeirion<sup>\*</sup>







#### TRENDS SS18

#### The Conscious Consumer

- The rise of social media has given consumers unprecedented power
- They are better educated and smarter ٠
- They are expecting more from the companies they do ٠ business with – they don't just want a transaction, they want a deeper, authentic, human experience
- The world feels chaotic, unpredictable e.g. Brexit, Trump, terrorism
- Inflation is rising consumers are thinking more about ٠ how they spend their money and who they spend it with
- The work life balance is off kilter and the press are reporting "burnout Britain" – people are looking for ways to relax, to enjoy life

### FINANCIAL TIMES



**UK** inflation UK inflation climbs to four-year high



"Memories are more important than products, so it is

twitter

FRIDAY MAY 19 2017 - MIDDAY UPDATE

The Telegraph

Lifestyle

**Burnout Britain** 

#### **TRENDS SS18**

#### What does this mean for our lifestyles?

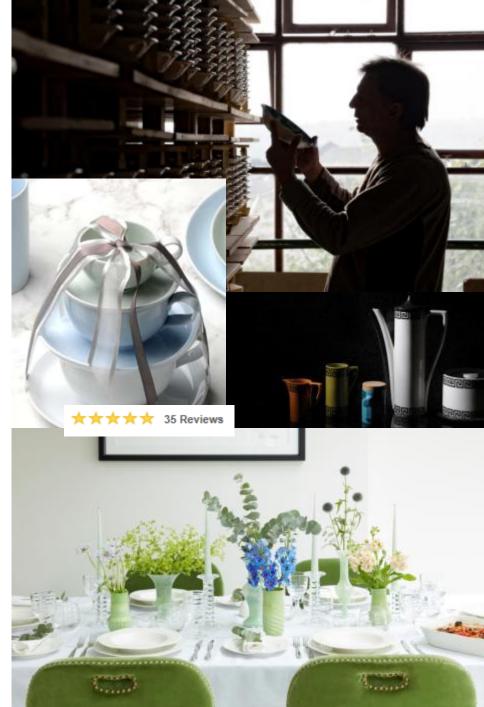
- Time with friends and family is precious
- The home is our sanctuary, our social space
- The kitchen diner is being replaced by the kitchen living space – it's where we enjoy time with family and friends
- Consumers have a love of food, entertaining and experiences
- They trust their family and friends implicitly their recommendations have weight and value so the consumer has become our biggest potential advocate



#### **TRENDS SS18**

#### What does this mean for our products?

- Customers want quality something that is easily evaluated in online product reviews
- Brand plays an important role a trusted brand will provide reassurance
- They want to see craftsmanship and understand the heritage and skills behind a brand or product range
- Diversity is key pieces that can be used to enjoy and share international foods in a variety of ways
- People need to understand the value of the collection, how it enhances or is part of those special moments with friends and family
- Design that stands out from the crowd is sought after
- Trends influence the market more than ever



# PORTMEIRION®



- Make time to share food, fun and laughter -



The Sophie Conran for Portmeirion collection has been refreshed with on-trend colourways for 2018.

Key tableware and serving pieces feature sunshine yellow, mulberry, celadon and pink.

Add pops of colour to existing Sophie Conran for Portmeirion white collection or start your new collection afresh.







#### **SS18 WGSN Colour Trends**



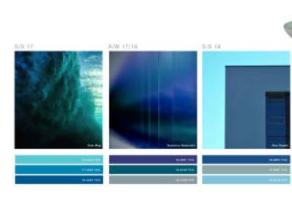


Global colour evolution reports from WGSN state that fresh youthful yellows, turquoise-based levels of blues, charged and softer pinks and warm tones of purple are on trend for S/S18. WONDERLUST COLOUR \$7518

Determine the receiver of pould condition the heav subdator experiences. Consult entrenges, from a inclusion pould by the possibility of an analysis. Consult, the entre of power hits a solid conduction to mergin, value and point, requirement should be a taipting gener and only of anongo are charged with an energy and possibility of entrends. Taken tagether info a renega of possibility of which hear tand postness.

AW 12/18

COM COLOURS







### Portmeirion<sup>®</sup>



### Portmeirion<sup>®</sup>

### **SS18** Design Trends



- Paring mixed motifs and designs is a key direction that with strengthen in SS18
- WGSN Future trends: mismatched pattern/colour and geometrics
- Westerly was inspired by 1950s retro floral and leaf designs in tonal colours

#### Portmeinion<sup>®</sup>

### Portmeirion<sup>®</sup>

Cool and light-hearted, with a nod to retro style, Westerly inspires you to create your own look by blending stylised flowers and leaves with highly expressive colour combinations. The collection includes delicate sketch designs in a selection of sophisticated, elegant and playful colour palettes. Mix and match this versatile collection and add fun and style to your table.



- Earthenware
- Dishwasher, microwave, freezer & oven safe

### Portmeirion<sup>®</sup>



- Earthenware
- Dishwasher, microwave, freezer & oven safe

### Portmeirion<sup>®</sup>



Merchandising ideas

### Portmeirion<sup>®</sup>











#### **PORTMEIRION**







"The concept is timeless and every piece, new and old, continues to tell the magical Botanic Garden story - Great British design since 1972."



Tulip Beaker

Flared Tankard



















7" Stacking Bowl







#### **Botanic Garden Utensils**

Serving Spoon (hydrangea) Pasta (magnolia) Ladle (clematis) Draining Spoon (azalea) Spatula (peony) Slotted Spatula (sweet pea)







#### Melamine Trays



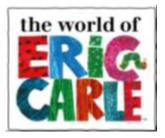




Large Handled Tray

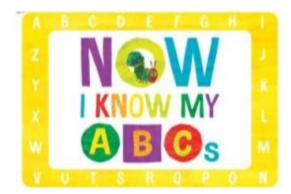
Handled Tray

Handled Tray





- Melamine
- Dishwasher safe



Plastic Placemat



#### Dinnerware Collection

#### Portmeirion<sup>\*</sup>





PORTMEIRION"

### Portmeirion<sup>\*</sup>

#### Christmas Collection

• Fine china (porcelain) with 22 carat gold and mica detailing

Pastry Forks

• Hand wash only



Cake Plates Set of 4



Melamine Large Handled Tray





Large Placemats S/4





Dessert Tray





Cake Slice



Teaspoons

Placemats S/4



Coasters S/6



Portmeinion<sup>®</sup>











#### Portmeirion<sup>®</sup>



Cake Plates Set of 4



- Fine china (porcelain) with 22 carat gold and mica detailing
- Hand wash only



Candy Bowl



12oz Mug



Cake Stand



Pastry Forks

Dessert Tray



Cake Slice



Melamine Large Handled Tray



Large Placemats S/4



Teaspoons

Placemats S/4



Coasters S/6



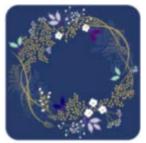
#### Garland Collection

#### PORTMEIRION"



Large Placemats S/4

Placemats S/4



Coasters S/6

- Cork backed board with gold coloured foil detailing
- Wipe clean with a damp cloth





#### PORTMEIRION"

### Portmeirion<sup>®</sup>







#### **Piccadilly Collection**

#### Portmeirion\*



- Fine china (porcelain) with 22 carat gold and mica detailing
- Hand wash only

#### Portmeinion<sup>®</sup>







10" Dinner Plate

Side Plate

### Portmeirion<sup>®</sup>

#### Flamingo Collection

- Melamine
- Dishwasher safe



Bowl

## Spode.

THE BRAND



— Land of Spode® and Glory —

Spode.





#### **SS18 WGSN Colour Trends**



- Psychotropical and Aloha Hawaii are key trends for SS18
- Hawaiian influenced prints are making a comeback across the home with a contemporary look or celebrating a more traditional aesthetic
- WGSN Future trend: oversized florals in bright colourways
- Patternbank trend reports state that summer botanicals are on trend for 2018



Spode.

99BLICON18





Capture the lively mood of a tropical paradise with the bountiful blooms of Spode's new tableware collection, Maui. Perfect for the modern home, Maui adds a flourish of grandeur to any table display with its brush-stroke flowers against a pure white porcelain body, so characteristic of Spode.





- Porcelain
- Dishwasher
- Microwave safe



Serving Platter 13.6"



**Covered Sugar** 



Low Bowl 10in"



Cream jug



Coasters



Placemats S/4 S/6

## Spode.



Cake slice

**Salad Servers** 







Sandwich tray



Melamine L/S Handled Tray





## Spode.

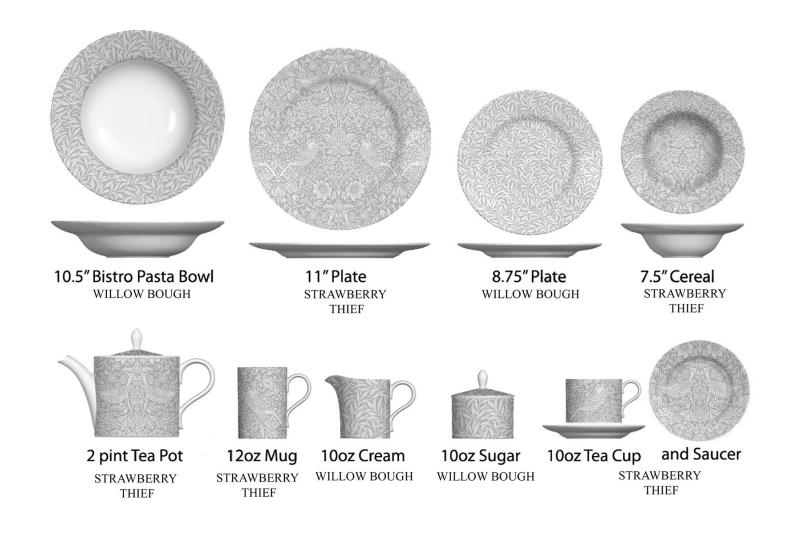


Spode.



#### Pure Morris

### Spode.



Spode.

### Cranberry Italian Collection

# Spode.









10" Dinner Plate

8" Salad

6.5" Cereal Bowl





9" Pasta bowl



Tea Cup & Saucer



10oz Mug



- Earthenware
  - Dishwasher and microwave safe









Spode.

### <u>Ruskin</u>

- Earthenware
- Dishwasher and microwave safe





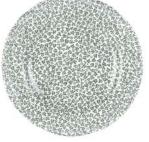


10" Dinner

8" Salad



6.5" Cereal



9" Plate



6" Plate



9" Pasta



Tea Cup & Saucer







12" Buffet Plate



Sauce Boat



Open Veg



Sandwich Tray





### THE BRAND



- Wear your own crown of opulence with aplomb -













- Fine bone china
- Dishwasher Safe
- Microwave
- Freezer safe



Orangutangle



**ROYAL WORCESTER®** 

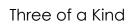


Toucan of my affection



Bamboozled









Hanging around









- Wrendale DESIGNS by Hannah Dale
  - Fine bone china
  - Dishwasher Safe
  - Microwave
  - Freezer safe





The hare and the bee



Prickled Tink





Between friends



Coupe Plates Set of 2



Footed Cake Plate



The Boxing Day Work



Owl I want for Christmas





+ Fingle Rett







Mug and Coaster set Jingle Belle

Mug and Coaster set Winter Friends



Cake Slice



### <u>Destiny</u>

12 Piece Set SRP £ 144



Side Plate S/4 Dinner Plate S/4 Cereal Bowl S/4 Pasta Bowl S/4

Destiny is a stunning fine bone china tableware collection from Royal Worcester. A timeless design, Destiny brings elegance and simplicity to the table and is perfect for the modern home.



Barrel Shape Mug S/4







### **Flexible Placemats**



17" x 11.2"

Dogs Cats Generic







### <u>Mug & Tray Sets</u>

# pimpernel.

#### Owl Mug & Tray set

Hare Mug & Tray set



#### Pheasant Mug & Tray set



Xmas Mug & Tray set



Dog Mug & Tray set





## pimpernel.



Rubberwood Chopping Boards Large Small









Zoological Placemats S/6 Zoological Placemats S/4 Zoological Coasters S/6

- Cork backed board
- Wipe clean with a damp cloth



# pimpernel.



# pimpernel.

### Botanic Garden Terrace













Coasters S/6

Placemats S/4 (m)

Placemats S/6 (m)

BG Terrace Large Handled Tray – Blue Hydrangea

BG Terrace Sandwich Tray - Yellow Jasmine

BG Terrace Mug & Tray Set

pie-12orc

Placemat 401x298mm









### Botanic Garden Terrace

# pimpernel.







#### Large Placemat S/4 SRP £31



#### Large Placemat S/4 SRP £31







<u>Macarons</u> Coaster S/6 (m) SRP £10 Placemat S/6 SRP £24





<u>Coastal Shore</u> Coaster S/6 (m) SRP £10

A

<u>Bicycle</u> Placemat S/6 SRP £24 Large Placemat S/4 SRP £31 Coaster S/6 (m) SRP £10

Cork backed board
Wipe clean with a damp cloth

# pimpernel.



Placemat S/6 SRP £24 Large Placemat S/4 SRP £31





Succulents Coaster S/6 (m) SRP £10



Succulents Sandwich Tray SRP£8.25



Succulents Large Handled Tray SRP£ 15

# pimpernel.

Coaster S/6 Placemats S/6



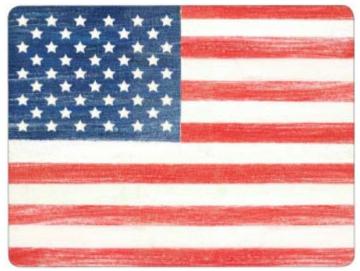
Frozen in Time



Coaster S/6 Placemats S/6



Stars and Stripes



- Cork backed board
- Wipe clean with a damp cloth





DANCING BRANCHES

PARISIAN SCENE

POPPY DE VILLENEUVE









SPICE ROAD

ST IVES

VINTAGE TOILE

GOLDEN PINEAPPLE









MARTHAS CHOICE

UNION JACK





- SRP £5
- •12oz Mug
- Dishwasher & Microwave safe



### Home Fragrance Collection





### Home Fragrance Collection - Hydrangea

otanic

ooms





### Home Fragrance Collection - Hydrangea





### Home Fragrance Collection - Sweet Pea





### Home Fragrance Collection - Poppy









STYLE & QUALITY



Waxed Filled Jar

#### Warm Amber

"A warm rich amber accord with fragrant musk and powdery vanilla notes."

#### White Jasmine

"A clean and uplifting scent of freshly washed linen drying in a cool summer breeze."

#### Portmetrion

ORTIMEIRI

### Love Home Fragrance Collection



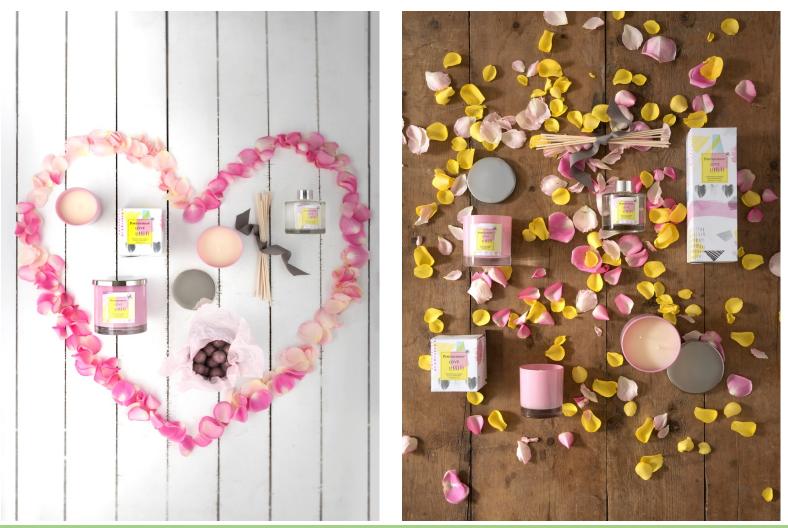
Wax Filled Boutique Tin

2 Wick Wax Filled Glass with Silver Lid

PORTMEIRION LOVE 11111

"An oriental fragrance with red berries, white tea and exotic osmanthus flowers leading to a sensual base of musk and vetivert."

### Love Home Fragrance Collection



Portmeinion<sup>®</sup>